



Director of Development

FamilyAid Boston, the city's largest human service agency solely focused on ending childhood and family homelessness, has significantly expanded its programs to meet families' increasing needs due to the COVID-19 pandemic's economic fallout.

To successfully serve more families, the agency must double its current fundraising results over the next two years. To support this growth, the agency seeks a dynamic, results-driven and experienced Director of Development. Reporting to the Chief Advancement Officer, the Director will help to increase fundraising results that are aligned with FamilyAid's bold vision for the future. The Director will oversee three fundraising team members who implement the agency's annual fund program, events, prospect research, database management and communications. The DOD will also serve as a front-line fundraiser with a small portfolio of donors and prospects.

The successful candidate will have a bachelor's degree, 7+ years of proven and progressive fundraising experience, demonstrated financial results from annual giving campaigns and events attributed directly to their efforts, a thorough background in development operations and donor relations, and experience in managing people, process and performance.

With a mission to empower parents facing homelessness to secure and sustain housing and build foundations for their children's futures, FamilyAid is on a fast track to curb the region's growing homelessness crisis. Its nationally recognized homelessness prevention, diversion, emergency shelter, and supportive affordable housing programs serve more than 2,000 children and parents each year.

FamilyAid Boston is dynamic, friendly, and diverse where results, professional growth and work/life balance are valued. We offer competitive salaries, contribute to employees' health, dental and retirement plans, and provide generous paid time off. The agency is committed to a policy of equal employment opportunity without regard to race, color, national origin, religion, disability, gender, gender identity, sexual orientation, or age.

Interested applicants should send a cover letter, resume and writing sample to hr@familyaidboston.org. Applications will be reviewed on a rolling basis.